

Stephen N. Morgan

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Education

- Michigan State University 2014 - Present
Ph.D. Candidate in Agricultural, Food, and Resource Economics
Subfields: Agricultural Economics, Experimental Economics, Environmental Economics, Development Economics
Committee: Nicole Mason (co-Chair), Robert Shupp (co-Chair), Robert Myers, Rachel Croson
Dissertation Title: *The experimental science of economic behavior: Testing theories of participation, technology adoption, and valuation*
- Duke University 2012 - 2014
M.A. in Political Science
Subfields: Political Economy of Development, International Trade, Methods (Statistics/Econometrics)
- U.S. Fulbright Scholar to Zambia 2011 – 2012
Areas: Economic Development, International Trade, Risk Analysis, Agricultural Cooperatives
- University of Florida 2007 - 2011
Bachelor of Science in Food and Resource Economics
Bachelor of Arts in Political Science
Bachelor of Arts in Economics
Graduated with Highest Honors, Valedictorian, and *Phi Beta Kappa*

Research Grants

- PI, North Central Sustainable Agriculture Research and Education (NCR-SARE): “Measuring Farmer Response to the Rate of Agricultural Innovation: Experimental Evidence from Michigan.” \$11,979. 2017-2019.
- Co-PI, Center for Behavioral and Experimental Agri-Environmental Research (CBEAR): “Measuring Farmer Participation & Compliance: Agri-Environmental Regulation in Michigan.” \$10,000. 2016-2017. (Co-PI: N. Mason)
- Global Center for Food Systems Innovation (GCFSI): Incentivizing Maize Stock Reporting Among Private Sector Grain Traders in Zambia.” \$10,000. 2016.
- Economic Research Service, U.S. Department of Agriculture, “Implementing the ERS Food Security Model” in collaboration with PI Nicole Mason. \$10,000. Sept. 15, 2015 – Jan. 31, 2016.

Professional Experience

- USDA Economic Research Service (ERS) May 2015 – January 2016
Markets and Trade Economics Division, Food Security and Development Group – Washington D.C.
Migrated the 2016 International Food Security Assessment from an Excel-based model to the R programming language. Coded specific modules to automate the annual calculation and calibration of the assessment.
- USDA Foreign Agricultural Service (FAS) May 2014 – August 2014

International Agriculture Intern – Brussels, Belgium

Composed diplomatic cables, Global Agricultural Information Network reports, and press releases related to FAS portfolios in the E.U.. Participated in the 6th round of U.S.-E.U. trade negotiations and organized a meeting between Secretary Tom Vilsack and the American Chamber of Commerce in the European Union.

World Bank

November 2013 – January 2014

Social Networks Research Consultant – Durham, North Carolina

Identified social and economic networks for 5,000 households in Indonesia to produce research and policy reports on public goods provision, household-level investment, and public health outcomes.

Kafakumba Development Center

June 2011 – August 2012

Agricultural Consultant – Ndola, Zambia

Conducted project impact evaluations for a broad portfolio of agribusiness and agricultural trade initiatives in addition to assisting with the development of grant applications and project briefs.

U.S. Agency for International Development

May 2008 – August 2008

Broad Based Economic Growth Intern – Regional Sustainable Development

Worked on a portfolio of projects including the food price crisis of 2008, DR-CAFTA agreements, and rural development to perform both statistical analyses and literature reviews to inform policy decisions.

Research Experience

Michigan State University

August 2015 – Present

Graduate Research Assistant

Mentor: Dr. Nicole Mason

Researching the impact of fertilizer subsidies on the adoption of sustainable agricultural intensification practices in Zambia using panel data, nonlinear econometric models, and dynamic simulation methods.

Michigan State University

August 2015 – January 2017

Graduate Research Assistant

Mentor: Dr. Steve Haggblade

Analyzed time series data for micronutrient policy changes in sub-Saharan Africa to validate models explaining the drivers of policy change.

Duke University

August 2013 – May 2014

Graduate Research Assistant

Mentor: Dr. William Keech

Researched trends in economic growth for emerging economies and developed a panel dataset of trade and growth measures over time.

Duke University

August 2012 – May 2014

Researcher, Comparative Fiscal Institutions Project

Co-PI's: Scott deMarchi, Mike Munger, Jack Knight, Georg Vanberg

Worked to build a dataset of fiscal institutions affecting the regulatory environment of business focusing on cross-national and cross-state variations in institutional structure and economic outcomes.

Teaching Experience

Michigan State University

August 2017 – Present

Co-Instructor (Fall 2017)/Instructor (Spring 2018) – ABM 203 Data Analysis for the Agri-Food System

Comprised of over 80 students from our department's three majors, ABM 203 is a core undergraduate course designed to teach students the basic principles of data analysis and statistical programming.

Michigan State University

August 2017 – Present

Bailey Scholars Program Graduate Instructor – ANR 210 Pathways in Integrated Learning

I teach an interdisciplinary course on natural resources and the environment housed within the College of Agricultural and Natural Resources focused on project-based and collaborative learning experiences.

University of Florida

January 2008 – May 2010

Teaching Assistant – AEB3103 Principles of Food and Resource Economics

Held office hours and graded homework for a class of 120 students teaching the fundamental concepts of economics as they apply to agricultural policy.

Peer-Reviewed Publications

Ledgerwood J.R. and **Morgan, S.** (2012). “Problems of Maintaining Adequate Accounting Records for a Non-Profit Organization in Sub-Saharan Africa”, *Review of Business and Finance Case Studies* 3(2), pp. 1-8.

Ledgerwood, J.R. and **Morgan, S.** (2012). “Small-Scale Aid Donors, Agribusiness, and the Zambian Export Sector”, *International Business & Economics Research Journal* 11(4), pp. 431-436

Morgan, S. (2010). “Beekeeping for Development: Raising Rural Incomes in Zambia”. *University of Florida Journal of Undergraduate Research* 11(4), pp 45-56.

Work in Progress

“Stakeholder Comments, Contributions, and Compliance: Evidence from a Public Goods Experiment.” (Job Market Paper) Submitted in October 2017 to *Journal of Environmental Economics and Management*.

“Antitrust Enforcement and Foreign Competition: A Replication Analysis.” (with T. Büthe). Submitted in October 2017 to the *International Review of Law and Economics*.

“Domestic Political Regimes, International Trade, and Peace, 1950-2000” (with C. Gelpi, J. Grieco, B. Radford). Submitted in July 2017 to *Journal of Peace Research*.

“Do input subsidies crowd in or crowd out other soil fertility management practices? Panel survey evidence from Zambia” (with N. Mason, K. Levine, O. Zulu). In preparation.

“Private Extension Services and Farmer Valuation of New Technologies: Evidence from Experimental Auctions in Tanzania.” (with N. Mason). In preparation.

“Agricultural Innovation and Technology Adoption: Strategic Delay Reconsidered.” In preparation.

“Antitrust Enforcement and Foreign Competition: A Theoretical Analysis” (with Tim Büthe). In preparation.

Policy Reports and Publications

Hendriks, S., Mkandawire, E., Hall, N., Olivier, N., Schönfeldt, H., Randall, P., **Morgan, S.**, Haggblade, S., Babu, S.C. (2016). “Micronutrient Policy Change in South Africa: Implications for the Kaleidoscope Model for Food Security Policy Change.” FSP Innovation Lab Research Paper 18.

Morgan, S. “EU Focuses on Food Waste” (2014). Global Agricultural Information Network (GAIN) Report. FAS Brussels.

- Rondon, M. and **Morgan, S.** “EU Environmental Footprint Initiative.” (2014). GAIN Report, FAS Brussels.
- Morgan, S.**, Brans, H., and Vandercammen, G. “Negative List for Novel Foods and Ingredients. (2014). GAIN Report. FAS Brussels.
- Morgan, S.** and Brans, H. “Italy Takes Over Presidency of the Council of the EU.” (2014). GAIN Report. FAS Brussels.
- Ledgerwood J.R. and **Morgan, S.**, (2013). “Your Prized Executive is Leaving. Now What?” *Strategic Finance* (April 2013), pp. 40-45.
- Ardivino, M., **Morgan, S.**, Sopko, M., and Lane, S. (2008). “*The Impact of CAFTA-DR on High-Value Agricultural Exports.* USAID Knowledge Services Center.

Conference Presentations

- “Stakeholder Comments, Contributions, and Compliance: Evidence from a Public Goods Experiment.” Conference on Behavioral & Experimental Agri-Environmental Research, Shepherdstown, WV. October 2017.
- “Do Stakeholder Comments Reduce Noncompliance? Evidence from a Public Goods Experiment.” Association of Environmental and Resource Economists, Pittsburgh, PA. June 2017.
- “Incentivizing unsustainable intensification? Evidence from Zambia’s input subsidy program.” (with N. Mason, K. Levine, O. Zulu). Midwest Intl. Economic Development Conference, Madison, WI. April 2017.
- “Do input subsidies crowd in or crowd out other soil fertility management practices? Panel survey evidence from Zambia.” (with N. Mason, K. Levine, O. Zulu). African Association of Agricultural Economists, Addis Ababa, Ethiopia. September 2016.
- “Does Stakeholder Participation Improve Compliance Outcomes? Evidence from a Public Goods Experiment.” Agricultural and Applied Economics Association (AAEA), Boston, MA. July 2016.
- “Experimental Economic Methodology.” Indaba Agricultural Policy Research Institute, Lusaka, Zambia. June 2016.
- “Stakeholder Participation in Agri-Environmental Regulation.” Borlaug Summer Institute on Global Food Security Research Symposium, West Lafayette, IN. May 2016.
- “Understanding the Value of Social Networks through Xenophon’s Oeconomicus.” (with M. Hawley) Midwest Political Science Association, Chicago, IL. April 2015.
- “Big Data and Web Scraping: Interacting with the Twitter API.” USDA Economic Research Service, Washington, D.C. August 2016.
- “Antitrust Enforcement and Foreign Competition” (with T. Büthe). Agricultural and Applied Economics Association (AAEA), San Francisco, CA. July 2015.
- “Predictive Models and Agricultural Policy Change.” Farm Foundation Roundtable Conference, Columbus, OH. June 2014.

“Political Economy Begins at Home: Xenophon’s Oeconomicus.” (with M. Hawley) Midwest Political Science Association, Chicago, IL. April 2014.

“International Trade Flows and Authoritarian Regimes.” (with B. Radford) Midwest Political Science Association, Chicago, IL. April 2014.

“Problems of Maintaining Adequate Accounting Records for a Non-Profit Organization in sub-Saharan Africa.” (with J. Ledgerwood) Institute for Business and Finance Research, San Jose, Costa Rica. May 2012. Recipient of the conference Outstanding Research Award.

“Small-Scale Aid Donors, Agribusiness, and the Zambian Export Sector.” (with J. Ledgerwood) International Business and Economics Conference, Orlando, FL. January 2012.

“Who’s in Trouble Now? A Case Study of Place Vulnerability in Delaware.” Disaster Research Center Research Symposium, Newark, DE. August 2010.

Departmental and University Service

Michigan State University May 2016 – May 2017
President – Agricultural, Food, and Resource Economics Graduate Student Organization
Oversaw and organized student presentations, seminars, events, and department involvement for approximately 70 graduate students and represented them on the Graduate Policy Committee.

Michigan State University September 2016 - Present
College of Agriculture and Natural Resources (CANR) Advisory Committee
Serve as graduate student representative. The committee is responsible for college elections, college faculty meeting agendas, selection of college nominees for various awards, and is an advisory group to the Dean of the College of Agriculture.

Michigan State University September 2016 - Present
CANR Teaching and Academic Policy Committee
The committee advises and consults with the on matters of teaching and academic policy. Focus of this year is on revision of policies for allocating faculty-teaching appointments.

Honors and Awards

Michigan State University:

Michigan State University Distinguished Fellow, 2014-2019
AAEA Graduate Student Case Study Competition 1st Place, 2017
International Food and Agribusiness Marketing Association Team Case Study Competition 1st Place, 2017
Bailey Scholars Graduate Teaching Fellowship, 2017
Gliozzo Dissertation Research Fellowship, 2016
Glenn and Sandy Johnson Dissertation Enhancement Fellowship, 2016
Allan Schmid Fellowship in Institutional Economics, 2016
Borlaug Summer Institute Graduate Fellowship, 2016
Farm Foundation Cultivator Fellow, 2015

Duke University:

Institute of Management Accountants – Outstanding Scholarship Award (\$3000)
Duke University Language Scholarship – Portuguese (\$5000)

Bradley Foundation Fellow 2013 (\$2000)
Political Science Graduate Student Fellowship, Duke University, 2012-2014
Outstanding Research Award, Institute for Business and Finance Research 2012

University of Florida:

Fulbright Research Fellowship to Zambia, U.S. State Department, 2011 - 2012
Four Year Outstanding Scholar & Valedictorian, University of Florida, 2011 (merit based, 3 per class)
Hal Lively Academic Scholarship, University of Florida, 2010 (merit based; 1 per class; \$15,000)
University Scholars Program Independent Research Grant Recipient, University of Florida, 2009-2012 (\$5000)
NSF-REU Scholar, University of Delaware, 2010 (competitive summer research program; \$7000)
UF Truman Scholarship Nominee, University of Florida, 2009 (3 per class)
Anderson Scholar with Highest Distinction, University of Florida, 2009 (top 1% of juniors)
Agricultural & Applied Economics Association Academic Bowl 1st Place, 2009, 2010, 2011
Garland Academic Scholar Award, University of Florida, 2009 (merit based; 1 per class)
John D'Albora Scholarship, University of Florida, 2009 (merit based; 1 per class)
Southern Agricultural Economics Association Distinguished Professional Contribution Award, 2009, 2010, 2011)
Wentworth Scholarship, University of Florida, 2008 (top 20 UF freshmen)

Additional Skills

Languages: English (native); Portuguese (Intermediate); Spanish (Beginner)
Programming: R, Python, Stata, Matlab, GAMS, LaTeX

References

Nicole M. Mason
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